# DIRECTORS' REPORT 2018 GRIEG STAR GROUP AS – CONSOLIDATED

#### THE BUSINESS

Grieg Star is a maritime corporation<sup>1</sup> with activities within ship owning, management and development. The company is part of the Grieg Group, with history back to 1884. Together with Gearbulk, Grieg Star owns the largest open hatch company in the world, G2 Ocean. Grieg Star controls between 35-40 open hatch and dry bulk vessels at any given time, served by approximately 850 employees. Part of the shipping group is also Grieg Green, one of few companies providing environmentally friendly ship and rig recycling worldwide. The group has offices in China and the Philippines, in addition to its headquarters in Norway.

Grieg Star is raising the bar when it comes to investing in digital resources and new technologies to develop smarter solutions as well as increasing its commitment to integrate sustainability into its' business strategy.

#### Ar eas of operation Owner of commercial operator G2 Ocean

In May 2017, Grieg Star and Gearbulk established their joint venture G2 Ocean; a customer oriented, worldwide dry bulk shipping company. G2 Ocean combines the two's global commercial expertise, operating their combined fleet of more than 130 vessels, in one open hatch and one dry bulk pool. The open hatch pool's worldwide trading pattern is built around long-term cargo contracts with pulp and paper producers as well as transport of steel and project cargoes for e.g. energy and infrastructure developers. The operation's success criteria is the ability to establish optimal sailing patterns, combining various types of cargoes coupled with efficient port operations.

#### Owner and manager of open hatch vessels

Grieg Star's open hatch fleet is constructed to offer a broad break bulk carrier concept, involving complex handling and loading operations. This requires a diversified fleet, safe and up to date ship management as well as a competent organisation. The group's 32 vessels, having an average age of 13 years, are custom built and equipped with either gantry or specialised swing cranes. The majority of the vessels are managed in-house and staffed with seafarers trained for Grieg Star's operations.

#### Owner and manager of dry bulk vessels

Grieg Star's conventional dry bulk activity consists of a fleet of 4 owned vessels and 3 vessels on long term time charter, having an average age of 4 years. After year end, Grieg Star has sold its 2 supramax vessels to Grieg Maas AS, a joint venture controlled 50/50 by Grieg Star and Maas Capital.

#### Financial asset management

The main objective of Grieg Star's financial investment portfolio is to provide overall financial stability and solidity to the group. The investment policy is long-term and follows a traditional asset allocation model, with capital allocated to various asset classes and is managed through mutual funds.

#### Green recycling and IHM

Grieg Green provides services in connection with environmentally sound recycling at pre-approved shipyards. So far more than 100 ship- and offshore recycling projects have been completed, and more than 250 IHMs have been issued.

#### ANNUAL ACCOUNTS

Improved market conditions together with increased synergies from the G2 Ocean JV, contributed to better earnings in 2018. After the market bottomed out in 2016, the result from the group's conventional dry bulk activities returned back to black. Open hatch experienced also an improvement in earnings, through amongst others renewal of cargo contracts. With the break bulk terminal in Canada no longer being considered part of the group's core business, a sale was concluded first half 2018. Grieg Green reinforced on the other hand, its position as a sustainable recycling player, delivering record revenues and earnings. Despite overall improved earnings, including positive returns on the group's financial portfolio, Grieg Star recorded a deficit in 2018 as expected, as the shipping market recovery progresses slowly.

#### Earnings, operations and result

Grieg Star's revenues consist mainly of freight income, which is made up of net time charter hire on the open hatch and dry bulk fleet<sup>2</sup>. Total revenues in 2018 increased to USD 170.0m (USD 161.6m), which was mainly due to better shipping markets and higher freight earnings.

<sup>&</sup>lt;sup>1</sup>Grieg Star Group AS ("GSG") is the parent and holding company of the consolidated group of companies in Grieg Star. GSG supplies management services to its subsidiaries within strategy, administration, accounting, finance, legal, business processes and HR. The vessels are owned by tonnage taxed companies. Ship management is provided by Grieg Star AS. <sup>2</sup>Up until 2016, when commercial operations was carried out by Grieg Star, P&L voyage related items were record line-by-line for gross freight, voyage expenses, short term TC hire as well as

for commercial administration costs. When the commercial operation was outsourced to G2 Ocean ("G2O")in 2017, the net result of these P&L items sums up to TC income from the two G2O pools, which is recorded as Grieg Star's operating revenues in Grieg Star's accounts. Although Grieg Star controls G2O jointly, it has been decided to apply the equity method when consolidating Grieg Star's 35% shareholding in G2O into Grieg Star's consolidated accounts.

Total operating costs decreased in 2018 to USD 163.8m (USD 176.0m), primarily as a result of the business returning to more normal operations, as the 2017 figures were influenced by setting up G2 Ocean. The vessels' operating expenses at USD 67.6m, which is the single largest cost element in Grieg Star, increased with USD 1.6m compared to 2017. This was partly due to an increase in the number of ships managed, which hiked from 33 to 34 vessels, when Grieg Star bought the 2009 built semi-open hatch vessel Star Majesty in September 2018. Besides this, higher vessel operating costs mainly came as a result of increased provisions for dry dockings, as several vessels were dry docked for their first time. This more than out-weighted savings on several other cost elements. The cost of hiring vessels was unchanged at USD 35.5m (USD 35.4m), as vessels chartered in long term stayed the same. Despite of acquiring one additional vessel, depreciation charges were down to USD 41.2m (USD 45.2m), as the 2017 figure was extra ordinary high due to accounting effects from establishing G2 Ocean. Administration and payroll costs also decreased, down to USD 19.7m (USD 26.1m), as the 2017 number included almost USD 10m in oneoff costs related to the restructuring of Grieg Star when starting up G2 Ocean. Finally, 2018 operating costs were positively affected by USD 3.0m (USD 6.3m), being a reversal of a previous loss provision related to time-charted long-term dry bulk vessels.

With higher revenues and lower operating costs, Grieg Star's operating profit improved from minus USD 14.4m in 2017 to positive USD 6.2m in 2018. Similarly, adjusted EBITDA (i.e. before depreciations, write-downs and loss provision) increased to USD 44.4m (USD 24.5m).

Net financial items were minus USD 22.5m in 2018 (USD -16.3m). The negative development was mainly due to a lower result on the group's financial portfolio, which achieved a return of USD 0.9m (USD 9.4). Interest expenses were unchanged in 2018, being at USD 23.1m (USD 23.2m), despite higher interest rates and the financing of one additional vessel. Finally, the result from Grieg Star's 35% holding in G2 Ocean, which is accounted for applying the equity method was USD 0,7m vs. minus USD 1.7m for the first eight months of operations in 2017.

In total, Grieg Star's result before tax ended at USD minus 16.3m in 2018 (USD -30.6m). The result after tax is minus USD 16.1m in 2018 (USD - 30.2m).

#### Balance sheet, financial situation and cash flow

Based on negative net cash flows from operations of USD 49.1m, a negative cash flow from investments of USD 4.6m and a net cash flow of minus USD 49.5m from financing activities, the group's net change in liquid funds in 2018 was negative USD 4.9m. Long-term interest bearing debt by year end 2018 is USD 443.8m (USD 493.3m). There were no changes in Grieg Star's lease arrangements or long-term hire agreements during 2018, while several of the group's revolving credit facilities, financing the group's vessels, have been amended or refinanced.

Group book equity was USD 397.4m at year-end 2018 (USD 416.7m), which gives a 45% (44%) equity ratio. By the end of 2018, the group had total assets USD 886.76m (USD 956.6m), with current assets accounting for USD 71.6m, of which the financial portfolio of USD 41.6m constitutes 58%. Liquidity in the form of bank deposits and cash at year-end totalled USD 9.9m<sup>3</sup>.

# WORKING ENVIRONMENT AND OCCUPATIONAL HEALTH

The Board considers conditions related to the working environment and health to be good. The workforce is stable and absence rates and number of injuries are low. The management works closely, with the employee representatives, in monitoring and improving the overall working environment.

The number of shore-based employees increased in 2018 due to various development activities. At year-end, Grieg Star had 855 (850) employees of which 90 (107) were shore-based and 765 (743) at sea. Of the on-shore-based personnel, 46 (49) were employed in Norway and 44 (58) abroad.

#### Health, environment and safety

Grieg Star maintains overview of sick leave in accordance with laws and regulations. In 2018, the general sick leave for the global on-shore organisation was 1.3% (1.6%). Sick leave for the Norwegian based employees went from 2.6% to 2.2% and from 0.8% to 0.3% in the offices abroad. Besides medical follow-ups, the group encourages and facilitates participation in physical activities for its personnel to stay fit.

Records show no (0) injuries on-shore in 2018, while at sea there were 4 (4) cases of sign-off due to illness and 6 (10) due to accidents. The number of repatriations due to onboard accidents is still too high, even if there has been a noticeable drop throughout 2018. Efforts to reduce this continues. Findings from an onboard employee welfare survey

<sup>&</sup>lt;sup>3</sup>Grieg Star Group AS' company accounts for 2018 shows a result before tax of minus USD 3.2m, which results from supplying management services to group companies and return on the company's financial portfolio. The result is lower than USD 27.6m in 2017, mainly due lower financial returns. No

dividend has been paid from its subsidiaries in 2018, except USD 0.1m from Grieg Green. Total assets by year end is USD 424.2m (USD 430.3m 2017). The 89% equity ratio by year end reflects that the company's main assets are shares in subsidiaries.

initiated amongst other a Health and Wellness Project being carried out through 2018 and 2019. This focuses on preventing illness, improving health and increasing focus on exercising; believing that these areas are vital to avoid accidents. A similar survey will be done for the Philippine shore organisation in 2019, while the Norwegian organisation will respond to a co-worker survey.

Continuous training remains high on the agenda for the seafarers, and efforts for the shore organisation has been moved up as well. A mapping of competence has been started as part of this, which will be the foundation for which in-service training each employee shall take on. Life-long learning is becoming increasingly important.

#### Equal opportunities

Grieg Star does not accept discrimination in any form. The business operations are to be conducted based on principles of equality and respect. At yearend 2018, the land-based workforce reflected a gender distribution of 46% (49%) women and 54% (51%) men. 36% (43%) of the onshore female workforce holds management positions, and 38% (38%) within the top management team are females. During 2018, the group's Board of Directors has consisted of 60 (60%) women and 40% (40%) men. Grieg Star trains female cadets for future officer positions on its vessels; in 2018, 14 (8) out of the 765 (743) seafarers are women.

#### EXTERNAL ENVIRONMENT

Shipping operations entail discharge of harmful emissions. Grieg Star works continuously to be a distinct contributor to improving the environment and reduce the footprint of its operations. Since establishing G2 Ocean, environmental targets are primarily related to where the company can have a direct impact, i.e. on the vessels' operational performance. The vision: "No harmful emissions to air, sea and land" remains, however, intact.

In 2018, Grieg Star completed its certification according to the Environmental ISO 14001-2015 standard. 2018 also marked the completion of the main engine auto tuning project, where specific equipment has been installed on ship's main engine to continuously optimize a variety of parameters, to increase engine power and reduce fuel consumption. So far, measurement data shows fuel savings of 1-2%. Further, Grieg Star has modified the system onboard some vessels to allow for heating of the main engine, by using cooling water from auxiliary engines. A saving of 0.5 MT per day is identified. Another project is the new fuel performance monitoring, established together with G2 Ocean and Gearbulk, producing common quarterly fuel performance reports for the G2 Ocean fleet. These reports give added value for amongst other decisions support for selection of proper antifouling system during dry dockings.

As part of following up the environmental strategy and working systematically to improve the group's environmental footprint, Grieg Star also collaborates with industry and research institutes. In the two projects Smart Maritime and Tools for Optimizing Performance of Voyages at Sea (TOPVOYS), Sintef Ocean and Nansen Environmental and Remote Sensing Center are the respective project partners. During 2018, Grieg Star was also granted a new research project, called 'Rutesim', for optimized route execution by using ocean currents combined with a detailed ship model for simulation and calculation of the optimal crossing of a voyage. Partners on this are Sintef Ocean, Nansen, KGJS and Wilhelmsen.

#### SUSTAINABILITY AND INTEGRITY

Grieg Star is committed to UN Global Compact and transparent reporting on progress. Raising the bar on compliance matters in shipping is vital. Grieg Star uses amongst others its membership in the Maritime Anti-Corruption Network (MACN) to actively fight and report corruption and facilitation payments. Through its Compliance & Risk Forum and participation in the G2 Ocean's Compliance Committee, matters of concern are targeted and solutions sought. This as well as e-learning modules, a whistleblower channel and the transparent culture within Grieg Star, facilitate continued focus on compliance and builds integrity.

During 2018, Grieg Star has adopted EU's general data protection regulations (GDPR) for safe processing of personal data and protection of data subjects rights. Considerable engagement has also been triggered in the process of selecting UN's Sustainable Development Goals: "Quality Education", "Gender Equality", "Industry, Innovation and Infrastructure", "Climate Action" and "Life Below Water," as Grieg Star's targeted areas to work and report on for more sustainable business practices.

#### RISK

Managing risk is important for value creation and an integrated part of the group's management and governing model. Grieg Star's key risks relate to market operations, financial management, compliance and regulatory framework as well as security and cyber risks. Strategy and policy development and risk mitigating, all play vital roles in managing and reducing these risks.

Grieg Star's financial and market risk is mainly composed by risks related to the development of freight rates, ship values, currency and interest rates as well as equity prices. The open hatch fleet's earnings are to a large extent linked to long term cargo contracts. This implies that revenues are less volatile than in the spot market, and that changing market conditions generally have a delayed effect on the results. The group's dry bulk activity is on the other hand more exposed to spot movements.

Changing equity prices and interest rates affect the group's financial investments. The portfolio is managed under a long-term strategy reflecting Grieg Star's business principles and risk capacity to ensure that group can withstand significant market fluctuations. There are also policies and strategies to reduce interest rate and currency risks. Given recent years' weak shipping markets, liquidity risk has increased, which is partly why the financial portfolio's equity allocation was reduced in 2018.

Grieg Star assumes counterparty risk in several areas of its business. Issues related to credit risk as well as sanctions regulations are regularly controlled and considered part of the daily business.

Identifying, understanding and acting to reduce Grieg Star's security risks, regarding amongst other cyber risks, has during 2018 and will going forward be given increased attention, in order to safeguard the company's physical and intangible values.

#### THE MARKET AND OUTLOOK

For shipping, 2018 was a year characterized by much uncertainty. Despite increased vessel earnings across shipping segments, it was the negative news and incidents that made headlines. On the positive side, world seaborn dry bulk trade continued to grow throughout the year, and newbuild deliveries remained low. However, several factors like iron ore supply disruptions, combined with soft demand from China, Chinese coal import restrictions and the US-China trade war dispute, clearly affected markets in a negative direction during the year.

The soft end to 2018 has continued into 2019 with weak freight earnings recorded for the first two months of the new year. For supra-/ultramax, where Grieg Star is exposed, the market outlook for the remaining part of 2019 looks, however, positive. Vessel order book is low, seaborn trade is expected to continue to grow, especially for minor bulk, thus the outlook for dry bulk demand seems healthy.

World seaborne pulp demand seems sound and is expected to continue with stable growth in seaborne volumes, primarily from Americas to Asia, and as such, the group prepares for a moderate rate scenario in open hatch going forward. Continued work to improve freight earnings from the G2 Ocean pools and to reduce costs related to owned and chartered fleet is also part of this. Focusing on strengthening core activities through fleet renewals and divestment of non-core, like selling the terminal business in Canada was important themes in 2018. A part of this is also the creation of the new ship owning joint venture Grieg Maas, with Maas Capital, as the intended dry bulk ship owning platform going forward. The market outlook for green service offering and especially IHMs, looks very promising in the years to come, and Grieg Green is positioned well to continue to grow its business.

Going forward, Grieg Star is also looking for new business opportunities in niche shipping segments where green sustainable solutions are feasible and where current capabilities could be leveraged on. Several opportunities will be explored based on a structured mapping of internal capabilities and strategic fit with the market attractiveness of various potential opportunities.

#### A PART OF THE GRIEG GROUP

Grieg Star is part of the Grieg Group, established in 1884. The Grieg Group is a family owned group, where the Grieg family owns 75% and Grieg Foundation owns 25%. The Grieg Group has focused its activities on three core business areas: Shipping and logistics, seafood and investments. The group's structure as a family owned business, together with the strength of its company culture and dedicated employees, give the group the ability to always view the business in a long-term prospective and be responsive to changes in its business environment. The Grieg Group emphasizes creating economic and social values. Through the benevolent Grieg Foundation, the group contributes substantial amounts to a wide range of activities.

#### **GOING CONCERN**

The Board of Directors confirms that the annual accounts have been prepared on the basis of the going concern assumption and that this assumption is valid. The consideration is based on the group's financial position and expectations of future earnings. The Board believes that the submitted annual accounts give a correct picture of the results, cash flows and economic situation. No events have taken place after the balance sheet date, which significantly would affect the accounts.

The Board would like to thank all employees for their great effort throughout the year.

Bergen, 14 March 2019

The Board of Directors of Grieg Star Group AS

Michelle Williams

Michelle Williams Board Member

Kai Grøtterud Board Member

Elisabeth Grieg Chair

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Didrik O. Munch Board Member

Camilla Grieg CEO/Board Member

# GRIEG STAR GROUP AS

**INCOME STATEMENT** 

#### (figures in usd 1000)

GRIEG STAR CONSOLIDATED

(figures in usd 1000)

33       9       55         27       60       4         31       6       00         36       09       3         9       395       35         35       44       8         -6       30       0         16       56       3         9       578         45       20         -       -
27 60 4 61 6 00 9 395 35 44 8 -6 30 0 16 56 3 9 578
61 6 00 3 9 395 35 44 8 -6 30 0 16 56 3 9 578
66 09 3 9 395 35 44 8 -6 30 0 16 56 3 9 578
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# **GRIEG STAR GROUP AS**

(figures in usd 1 000)

**BALANCE SHEET** 

# **GRIEG STAR CONSOLIDATED**

(figures in usd 1 000)

(inguies in use	11000)			(1)	gules in usu 1 000)
2018	2017	Note		2018	2017
			ASSETS		
			FIXED ASSETS		
			Intangible fixed assets		
-	-	3	Contracts	2 913	3 836
-	-	3	Goodwill	1 327	1 716
598	668	12	Deferred tax asset	3 286 -	
598	668		Total intangible assets	7 526	5 552
			Tangible assets		
174	281	4	Fixtures and fittings, other equipment	216	2 117
518	518	4	Terminal and other property	518	26 938
-	-	4,9	Vessels	772 422	794 275
692	799		Total fixed tangible assets	773 156	823 330
			Fixed financial assets		
317 885	341 993	5	Investments in subsidiaries	-	-
9 927	9 841	6	Investments in shares	9 340	8 397
34 538	13 538	10	Long term receivables group companies		
20 417		10	Long term receivables associated	20 417	
529		8	Long term receivables	607	675
383 296	365 371		Total fixed financial assets	30 364	9 072
384 586	366 839		Total fixed assets	811 046	837 953
			CURRENT ASSETS		
			Accounts receivable		
15 072	14 526	10	Receivables from group companies	159	372
3 799	2	10	Receivables from associated companies	3 799	23 526
-	-		Freight receivables	-	3 400
-	-		Inventory	3 713	3 712
1 944	20 467		Other receivables	12 481	11 598
20 816	34 993		Total receivables	20 152	42 608
9 923	25 244	7	Market-based investments	41 611	61 186
8 890	3 226	16	Bank deposits, cash in hand, etc	9 866	14 809
39 628	63 464		Total current assets	71 630	118 602
424 214	430 303		TOTAL ASSETS	882 677	956 556
			—		

GRIEG STAR GROUP AS

GRIEG STAR CONSOLIDATED

			BALANCE SHEET		OOLID/(ILD
(figures in use	d 1 000)			(fig	jures in usd 1 000)
2018	2017 Note			2018	2017
			EQUITY AND LIABILITIES		
			EQUITY		
			Paid-in capital		
15 899	15 899	11	Share capital (1 370 523 shares à NOK 100)	24 621	24 621
215 210	215 210	2	Other paid-in capital	337 397	337 397
231 109	231 109		Total paid-in capital	362 018	362 018
			Retained earnings		
146 224	153 243	2	Other equity	35 354	54 717
146 224	153 243	2	Total retained earnings	35 354	54 717
140 224	135 245			00 004	54717
377 333	384 352	2	Total equity	397 372	416 735
			LIABILITIES		
			Provisions		
717	813	14	Pension liabilities	4 648	5 100
-	-		Deferred tax		2 107
717	813		Total provisions	4 648	7 207
			Long-term liabilities		
-	-	9	Liabilities to financial institutions	443 806	493 299
1 477	1 897		Other long-term liabilities	2 026	2 604
17 488	29 662	10	Liability to group companies	-	-
18 965	31 559		Total long-term liabilities	445 832	495 903
			Current liabilities		
8 898	12 165	10	Liabilities to group companies	314	15
13 699		10	Liabilities to associated companies	13 699	10 928
100	275		Accounts payable	4 700	2 873
420	491		Public duties payable	1 232	1 774
3 798	0	2	Dividend	3 798	
-	-	12	Taxes payable	484	384
283	650		Other short-term liabilities	10 598	20 737
27 198	13 580		Total current liabilities	34 825	36 711
46 881	45 952		Total liabilities	485 305	539 821
424 214	430 305		TOTAL EQUITY AND LIABILITIES	882 677	956 556

Bergen, 14th of March 2019 Th e Board of Directors Grieg Star Group AS

Michelle Williams

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Kai Grøtterud C Boardmember CEO/

Camilla Grieg CEO/Boardmember

Elisabeth Grieg

Chair

Didrik Munch Boardmem ber

Miche

Michelle Williams Bo ardmember

Parent USD 1000		Consolidated USD	1000	
2018	2017		2018	2017
		Cash flow statement Grieg Star Group		
		Cash flow from operations		
-3 953	27 570	Profit before income taxes	-16 308	-30 641
		Unpaid tonnage tax classified as operating expenses		
		Taxes paid in the period	-384	-870
		Gain/loss from sale of market based		
2 231	-28 382	investments and subsidiaries	-176	-16 317
125	144	Depreciation incl docking	49 109	49 897
-324	1 513	Pension costs without cash effect	4 383	-1 097
		Share of (profit)/loss from associates	-700	1 726
-57	-64	Gain/loss from sale of fixed assets		-64
	-	Impairment of fixed assets Change in inventory	-1	11 933
-71	-70	Change in trade debtors	3 400	9 531
-223		Change in trade creditors	1 827	-4 690
569		Change in group debtors	213	-326
-		Change in group creditors	299	-52
-71		Change in public debt and other short term d	-542	124
14 196		Change in other provisions	8 014	-52 173
11100	20100	Effect of exchange fluctuations	0011	2 072
		Items classified as investments or financing		-
12 423	-16 850	Net cash flow from operations	49 134	-30 947
51	00	Cash flow from investments	26 420	1.056
51	92	Proceeds from sale of fixed assets	20 420	1 056
		Payments new building contracts Purchase of fixed assets	-25 355	14 197 -9 917
14 857	20 1 1 8	Proceeds from sale of market based investm	-25 355 34 417,97	-9 917 83 351
-2 002	20110	Purchase of market based investments	-19 633	-15 483
		Loan repayments received from Group companies		
		Loan to associate		
24 108	26 757	Proceeds sale of subsidiaries	-20 349	30 727
-85	-39 503	Shares in subsidiaries and associated compa	-85	-9 827
36 930	7 464	Net cash flow from investments	-4 583	94 106
		Cash flow from financing		
		Proceeds from long term loans	166 247	
		Repayment of long term loans	-215 740	-54 982
-43 159	16 124	Proceeds from long-term Group loans		
		Repayment of Group loans		
		Repayment intercompany		
	-5 681	Payment of dividend		-5 681
-43 159	10 443	Net cash flow from financing	-49 493	-60 663
	10 110		10 100	
6 193		Net change in cash and cash equivalents	-4 942	2 496
3 226	2 169	Cash and cash equivalents at the beginning	14 809	11 807
- 0.410	-	Currency translation differences	0.007	506
9 419	3 220	Cash and cash equivalents at the end of t	9 867	14 809
		Cash and cash equivalents at the end of the period consists of:		
9 419	3 226	Bank deposits	9 866	14 809
-	-	Bank deposits cash pool agreement within the Grieg Star Group		
9 419	3 226		9 866	14 809
		In addition the Group has an undrawn credit	-	10 000
		in addition the Group has an undrawn ofedit	-	10 000

#### Note 1 Accounting principles

The annual accounts have been prepared in accordance with the Norwegian A ccounting Act and generally accepted accounting principles.

#### Subsidiaries

Subsidiaries are posted in the company accounts applying the cost method. The investment is stated at historical cost of the shares unless a write-down has been necessary. The investment is written down to fair value when the reduced value is due to causes which are not deemed to be temporary. Write-downs are reversed when the grounds for the write-down no longer exist.

Dividends and other distributions are recognised in the year in which they are provided for in the accounts of the subsidiary. If the dividend exceeds the profit after the acquisition, the surplus amount represents repayment of the capital investment and the distributions are deducted from the amount of the investment in the balance sheet.

#### Investment in joint ventures and associated companies

Investments in associated companies are stated according to the cost method in the company accounts and according to the equity method in the group accounts. Investments in 50/50% joint ventures are stated according to the gross method.

#### Operating revenues

Operating revenues are entered as income at the time of delivery. The time of delivery is understood to mean the time of transfer of risk and control related to the delivery.

#### Classification and valuation of balance sheet items

Current assets and current liabilities relate to items which mature within one year from the date of purchase. Other items are classified as fixed assets/long-term liabilities.

Current assets are valued at the lower of historical cost and fair value. Current liabilities are carried at nominal value at the date of issue. Fixed assets are valued at historical cost, but are written down to recoverable amount in the event of impairment which is not deemed to be temporary.

Long-term liabilities are carried at the nominal amount at the establishment date.

#### Intangible assets

The cost of intangible assets is posted in the balance sheet if it is considered likely that the future economic benefits related to the assets will accrue to the company and a reliable measurement of the historical cost of the asset in question has been established.

#### Asset impairments

Assets that are subject to depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). The Group's open hatch vessels have been sailing in a pool which has been marketed and operated by Grieg Star Shipping AS until 1st of May 2017. 2nd of May 2017 Grieg Star Shipping AS merged with Gearbulk AS to a new company called G2 Ocean AS, which now markets and operates the Group's vessels in an open hatch pool.

Vessels, other than open hatch vessels, have until 1st of May 2017 been managed within the Group's bulk operation, consisting of cargo contracts, owned and chartered vessels. Also for the bulk division, G2 Ocean AS, now markets and operates the vessels in Grieg Star Bulk AS in an dry bulk supramax/ultramax pool.

Having the vessels sail in a pool means that the operational use of the vessels, including optimization of routes, is combined for the fleet. Earnings of each individual vessel is therefore affected by the earnings of other vessels in the pool. The open hatch fleet and the bulk fleet are therefore considered to be the respective cash-earnings of other vessels in the pool. The open hatch fleet and the bulk fleet are therefore considered to be the respective cash-generating units.

#### Fixed assets

Fixed assets are valued at historical cost less accumulated depreciation. Depreciation is charged on a straight line basis over the remaining expected useful life of each asset adjusted for the residual value. If changes in the depreciation plan occur the effect is distributed over the remaining depreciation period.

Improvements are capitalised and depreciated in pace with the asset involved. Docking costs are capitalised and depreciated over the period to the next scheduled dry-docking. Depreciation of the docking is classified as an operating expense.

The recoverable amount of an asset is measured whenever there is an indication that an asset may be impaired, written-down and the asset is stated at the lower of the recoverable amount and the cost price less any write-down. The write-down is reversed when the grounds for the write-down no longer exist.

#### Stocks of inventories

The inventories of lub oil, paint and provision are valued at the lower of cost and fair value.

#### Receivables

Trade debtors and other debtors are carried at nominal value after deducting provisions for expected losses. Loss provisions are based on an assessment of individual receivables.

#### Short-term investments

Short-term investments in shares and mutual funds are regarded as part of the financial trading portfolio and are stated at fair value at year-end. Dividends received and other distributions are entered as income under other financial income.

#### For eign currency

Consolidated accounts are reported in USD. Financial statements denominated in other currency than USD are recalculated against USD at the average exchange rates and the balance sheet at the exchange rate at year end. Monetary items denominated in foreign currency are valued at the year-end exchange rate against USD. Exchange rate per 31.12.2018 is NOK/USD: 8.6885. Currency gain or loss from operation and monetary items in foreign currencies are posted at the exchange rate of the relevant date of balance. Transactions in foreign currencies are restated at the foreign transaction rate.

#### For eign exchange hedging

Derivatives purchased in order to reduce currency risk are treated as hedging transactions for accounting purposes. Gains and losses on foreign exchange contracts are therefore recognised in the same period as the hedged transactions occur. See note 17.

Unrealised gain/loss on the hedging contracts is not posted on the balance sheet.

#### Interest rate hedging

Interest rate hedging contracts are recognised and classified in the same way as the related mortgage loan. The interest received/paid under the contract is therefore recognised in the interest period in question and is included in interest expenses for the period.

Unrealised gain/loss on the hedging contracts is not posted on the balance sheet.

#### Pensions

The Group's main pension scheme is a defined contribution plan. Moreover, the Group has continued some defined benefit plans.

For the defined benefits plans, pension costs and pension commitments are calculated on a straight line earnings profile basis, based on assumptions related to the discount rate, future salary regulation, penions and benefits under the National Insurance scheme, the future return on pension fund assets and actuarial assumptions about mortality, voluntary withdrawals etc. Pension fund assets are recognised at fair value an deducted from net pension commitments in the balance sheet. Changes in commitments due to changes in pension plans are spread over the expected remaining period of service. The same applies to estimated deviations and changed circumstances in so far as they exceed 10% of the larger of the pension commitment and the pension fund assets (corridor). In the balance sheet, the schemes are treated separately with pension fund assets booked as financial assets and pension commitments as a financial liability. Pension commitments in the balance sheet include Employers' National Insurance contributions.

For the defined contribution plans, the Group makes contributions to an insurance company. The Group has no further payment obligations once the contributions have been paid. Contributions are charged as payroll expenses. Any prepaid deposits are recorded as an asset in the balance sheet to the extent that the deposits can be offset against future payments.

#### Operating leases

The company differentiates between financial leasing and operational leasing based on an evaluation of the lease contract at the time of inception. A lease contract is classified as a financial lease when the terms of the lease transfer substantially all the risk and reward of ownership to the lessee. All o ther leases are classified as operational leases. When a lease contract is classified as a financial lease where the company is the lessee, the rights and obligations relating to the leasing contracts are recognised in the balance sheet as assets and liabilities. The interest element in the lease payment is in cluded in the interest costs and the capital amount of the lease payment is recorded as repayment of debt. The lease liability is the remaining part of the principal. For operational leases, the rental amount is recorded as an operating cost.

#### Taxes

The tax charge in the profit and loss account includes taxes payable for the period and chages in deferred tax. Deferred tax is calculated at 22% (with effect from January 1st 2019) based on the temporary differences that exist between accounting and tax values, and taking account of the tax loss carried forward at the end of the financial year. Tax enhancing and tax reducing temporary differences which are reversed or can be reversed in the same period have been set off. The net deferred tax advantage is posted in the balance sheet where it is expected that this can be utilized. The disclosure of deferred tax benefits on net tax reducing differences which have not been eliminated, and losses carried forward, is based on estimates of future of earnings. Deferred tax and tax benefits which may be shown in the balance sheet are presented net.

Grieg Sipping III AS, Grieg Shipping II AS, Grieg International II AS and Grieg Star Bulk AS are ship owning companies which are taxed under the Norwegian tonnage tax system pursuant to chapter 8 of the Taxation Act. The European Surveillance Authority announced in December 2017 that it had approved the Norwegian tonnage tax regime for a new 10 year period from January 1st 2018, with same restrictions. The restrictions have no material or negative effect for the Group.

#### Estimates

When preparing the annual accounts in accordance with good accounting practice, the management makes estimates and assumptions which affect the profit and loss account and the valuation of assets and liabilities, as well as information about contingent assets and liabilities at year-end.

Contingent losses which are likely and quantifiable are charged against income on an ongoing basis.

#### Cash flow statement

Cash flow statements are prepared according to the indirect method. Accordingly, the cash flows from investment and financing activities are reported gross, while the accounting result is reconciled against the net cash flow from operations. Cash and cash equivalents include cash, bank deposits and other short-term liquid investments that can immediately and with no major exchange rate risk be converted into a known amount and maturing less than three months from the transaction date.

#### Group account cash pool agreement

The company is a part of a Group account cash pool agreement within the Grieg Star Group. Grieg Star Group AS is the Group Account Holder. Under this agreement, all participating companies are jointly liable for the overdraft facility and other participant's overdraft. Net aggregated cash balance on the group account is recognised as cash balance in the balance sheet statement of Grieg Star Group AS as Group Account Holder. Participating companies share of aggregated cash balance are recognised as intercompany balances in each participating company's balance sheet.

#### Consolidation

The consolidated accounts include the subsidiaries specified below and show the parent company and subsidiaries as a single enterprise. Shares in subsidiaries are eliminated using the purchase method. Shares in subsidiaries are set off in an amount correponding to the book value of equity attributable to the shares at the date of purchase. Any difference arising on elimination is assigned to specific assets. Excess values that cannot be assigned to specific assets are posted as goodwill and amortised over the expected lifetime. Intra-group transactions and balances are eliminted. Conversion of subsidiaries with a currency other than USD is for items in the balance sheet recalculated at the exchange rate at year end. Profit & loss is recalculated at the average exchange rate in 2018. Substantial items, if any are recalculated to the exchange rate on the day the transaction is accomplished. Conversion differences related to exchange rates are posted against the equity.

COMPANY	REGISTERED OFFICE	OWNERSHIP
Grieg Shipowning AS - shipowning holding company,	Bergen	100 %
Grieg Star AS - ship managment and development	Bergen	100 %
Grieg Star 2017 AS - administration company	Bergen	100 %
Grieg Green AS - green recycling and certification services	Oslo	100 %
Grieg Star Bulk AS - shipowning company, tonnage taxed	Bergen	100 %
Grieg Shipping III AS - shipowning company, tonn age taxed	Bergen	100 %
Grieg Green is a group which comprises the following companies: Grieg Consulting and Advisory Company Ltd - Recycling services	Shanghai, China	100 %
Grieg Shipowning is a group which comprises the following companies:		
Grieg Shipping II AS - shipowning company, tonnage taxed	Bergen	100 %
Grieg International II AS - shipowning company, tonnage taxed	Oslo	100 %
GriegMaas AS - shipowning holding company	Bergen	50 %

Note 2 Equity				
PARENT COM PANY				
Figures in USD 1 000				
-		Other		
		paid-up	Other	
Changes in equity	Sharecapital	equity	equity	Total
Equity at 01.01	15 899	215 210	153 243	384 352
Des fit for the second			(2 221)	(2.221)

Profit for the year			(3 221)	(3 221)
Group contribution, net				0
Provision for dividends			(3 798)	(3 798)
Equity at 31.12	15 899	215 210	146 224	377 333

#### GROUP

Figures in USD 1 000

Changes in equity	Shar e capital	Other paid-up equity	Other equity	Total
Equity at 01.01	24 621	337 397	54 717	416 734
Profit for the year			(16 110)	(16 110)
Provision for dividends			(3 798)	(3 798)
Net Group contribution			69	69
Currency translation differences			477	477
Equity at 31.12	24 621	337 397	35 355	397 372

#### Note 3 Intangible assets

#### GROUP Figures in USD 1 000

Intangible assets	Goodwill	Contracts	Total
Acquisition costs at 01.01	7 791	17 529	25 319
Additions		0	0
Disposals	0	0	0
Acquisition cost at 31.12	7 791	17 529	25 319
Accumulated depreciation at 31.12	6 464	14 617	21 081
Book value at 31.12	1 327	2 913	4 240
Depreciation	389	923	1 312
Depreciation period	20 years	20 years	
Depreciation plan	Straight-line	Straight-line	

The goodwill is related to the purchase of Grieg International II AS and is depreciated over the expected useful life of the company's vessels. Contracts above represent excess values related to the vessels' contracts of affreightment through the participation in the

G2 Ocean pool.

# Note 4 Fixed assets

#### PARENT COM PANY Figures in USD 1 000

	Cabin	Cars	Office machines, furnitures, etc	
Acquisition costs at 01.01	518	78	866	
Additions			69	
Disposals		-78		
Acquisition cost at 31.12	518	0	935	
Accumulated depreciation at 31.12	0	0	761	
Book value at 31.12	518	0	174	
Depreciation		5	120	
Depreciation plan	None	Straight-line	Straight-line	
Depreciation period		5 years	3 years	

#### GROUP

V essel s	Docking	New buildings	Total
1 295 972	43 477	0	1 339 448
15 773	9 545	0	25 318
	0	0	0
0		0	0
1 311 745	53 022	0	1 364 766
534 579	29 092		563 671
28 673			28 673
748 494	23 930	0	772 422
39 359	7 813		47 171
Straight-line 25-30 years	Straight-line 5-7.5 years	None	
	1 295 972 15 773 0 1 311 745 534 579 28 673 748 494 39 359	1 295 972         43 477           15 773         9 545           0         0           1 311 745         53 022           534 579         29 092           28 673         2           748 494         23 930           39 359         7 813           Straight-line         Straight-line	1 295 972         43 477         0           15 773         9 545         0           0         0         0           13 11 745         53 022         0           534 579         29 092         28 673           748 494         23 930         0           39 359         7 813         Straight-line         None

	Squamish	Other property	Machinery, vehicles etc.		Total
Acquisition cost at 01.01	53 447	631	1 354		55 432
Conversion difference	504	83			587
Corrected acquisition cost	53 950	714	1 354		56 018
Additions		0	120		120
Disposals	53 950	196	78		54 224
Acquisition cost at 31.12	0	518	1 395		1 913
Conversion difference					0
Accumulated depreciation at 31.12		0	1 179		1 179
Book value at 31.12	0	518	216		734
Depreciation charge for the year	415	0	134		549
Depreciation plan Depreciation period	Straight-line 30 years	None	Straight-line 3-10 years	Straight-line 10 years	

#### Note 5 Subsidiaries

#### PARENT COM PANY Figures in USD 1 000

Subsidiary	Denomi- nated in	Registered office	Ownership / voting rights	Equity 2018 (100%)	Result 2018 (100%)	Book value (100%)
Grieg Shipping II AS	USD	Bergen	100 %	208 999	(12 218)	
Grieg International II AS	USD	Oslo	100 %	93 287	(2 140)	
Grieg Shipowning AS *	USD	Bergen	100 %	302 782	(13 966)	299 164
Grieg Shipping III AS	USD	Bergen	100 %	5 371	(183)	5 554
Grieg Star AS	USD	Bergen	100 %	234	289	711
Grieg Star 2017 AS	USD	Bergen	100 %	6 241	(1 880)	1 221
Grieg Star Bulk AS	USD	Bergen	100 %	12 904	1 101	10 605
Grieg Green AS	USD	Bergen	100 %	1 485	856	631
Book value at 31.12						317 885

\* Grieg Shipowning AS owns 100 % of Grieg Shipping II AS and Grieg International II AS USD 14,4 M of the result is writedown of the shares in subsidiaries.

# Note 6 Investments in shares

Figures in USD 1 000			
	Register ed office	Ownership	Book value
Incentra (co-operative)	Oslo	2.7%	2
Grieg Philippines Inc.	Makati City	25 %	53
Star Blue Holding Inc	Makati City	25 %	10
Grieg Star Philippines Inc.	Makati City	100 %	200
GriegMaas AS	Bergen	50 %	2
UACC Ross Tanker DIS	Oslo	3 %	258
G2 Ocean Holding AS (joint venture)	Bergen	35 %	8 815
Book value at 31.12			9 340

Incentra is a non-profit maritime purchasing organisation, which seeks to ensure that the participants have the best possible suppliers of spare parts and consumer goods. Framework agreements have been made with various suppliers on behalf of the organisation and the Group currently has one person at the Board of Incentra.

Grieg Philippines Inc. has been the Group's manning agent in the Philippines since 2009.

UACC Ross Tanker DIS is a part-owned company owned by Grieg Star Group AS and Grieg Shipowning AS, in total 3%.

Grieg Maas AS, (owned 50% by Grieg Star Group AS) is a new established company, owning 100% of GriegMaas Supramax AS.

G2 Ocean Holding AS is the holding company of G2 Ocean AS, marketing and operating the Group's vessels in one open hatch pool and one dry bulk pool,

### Note 7 Market-based investments

#### GROUP

Figures in USD 1 000

	Acquisition cost Market value Acquisition cost		Acquisition cost	M ar ket value	
	2018	2018	2017	2017	
Mutual funds	2 290	2 364	16 446	23 053	
Bonds	14 969	15 241	28 182	28 806	
Money market funds	24 516	24 007	9 228	9 327	
Book value at 31.12	41 774	41 611	53 855	61 186	

	2018		
	Realised	Unrealised	Total profit/loss
Mutual funds	6 919	-5 786	1 133
Bonds	323	-239	84
Money market funds	170	-494	-324
Proft/loss from market-based investments	7 411	-6 519	893
	2017		
	Realised	Unrealised	Total profit/loss
Mutual funds	5 811	2 170	7 981
Bonds	1 996	-733	1 262
Money market funds	93	51	144
Proft/loss from market-based investments	7 900	1 488	9 387

Note 8 Receivables maturing later than one year		
GROUP		
Figures in USD 1 000		
	2018	2017
Other loans	78	115
Deposit on office rent	529	560
Total	607	675

#### Note 9 Interest-bearing debt

Grieg Star Group AS is providing guarantees in the amount of USD 5.9 m per 31.12.2018 for two of the Grieg Star Bulk AS vessels.

GROUP Figures in USD 1 000

#### Mortgage loans

As of 31.12.18, the Group has 12 mortgage loans. All loans are denominated in USD.

#### Loan covenants

The Group is per year end 2018 required to have minimum liquid funds of USD 25m. A common covenant for all mortgage loans is that the Group must continue to be controlled by the Grieg family and have a book equity ratio >25%. The Group has met its loan covenant commitments throughout the year.

Grieg Shipowning AS is providing guarantees in the amount of USD 47.4m per 31.12.2018 for the Grieg International II AS vessels, and in addition USD 103.5m for the Grieg Shipping II AS vessels.

Grieg Shipping II AS is providing guarantees in the amount of USD 10.4m per 31.12.2018 for the Grieg Shipping III AS vessel. Grieg Shipping II AS and Grieg International II AS is providing guarantees in the amount of USD 43m for Grieg Shipowning AS.

Mortgage loans (1st priority)	443 806	493 299
Total	443 806	493 299
Of which long -term debt with maturity later than 5 years	2018	2017
Debt to credit institutions	7 292	43 382
Total	7 292	43 382
Balance value of mortgaged assets	2018	2017
Vessels	759 685	785 165
New building contracts (booked as receivables)	0	0
Total	759 685	785 165
Undrawn borrowing facilities Grieg Star Group AS floating rate, bank overdraft in Grieg Star Group AS	0	10 000
Note 10 Related parties		
PARENT COM PANY		

## Figures in USD 1 000

Other receivables	2018	2017
Grieg Shipowning AS	177	0
Grieg Green AS	309	413
Joachim Grieg Star KS	0	22
Grieg Shipbrokers KS	21	0
Grieg Star AS	481	7
Grieg International AS/Grieg Kapital	9	8
Grieg Investor AS	25	29
Grieg Maturitas II AS	41	0
Grieg Group Resources AS	2	0
Grieg Strat. Services AS	3	0
Grieg Star Bulk AS	1 807	2 202
Grieg International II AS	151	3
Grieg Shipping II AS	342	12
Grieg Star 2017	11 704	11 830
Total	15 072	14 526

Short term receivables associated companies	2 018	2 017
G2 Ocean AS	3 789	0
Fram Marine AS	10	2
Total	3 799	2
Long-term receivables group companies	2018	2017
Grieg Shipping II AS	21 938	10 438
Grieg International II AS	12 600	3 100
Total	34 538	13 538
Long term receivables associated companies	2 018	2 017
G2 Ocean AS	20 417	0
Total	20 417	0
Other current liabilities	2018	2017
Grieg Group Resources AS	7	3
Grieg Gaarden AS	0	4
Grieg International AS/Grieg Maturitas II AS	274	3
Grieg Green AS	(500)	-
Grtieg Star Bulk AS		6 000
Grieg Star AS	1 008	903
Grieg Shipowning AS	1 323	22
Grieg Shipping II AS	286	848
Grieg Shipping III AS	374	-
Grieg International II AS	791	130
Grieg Star 2017 AS	5 324	4 252
Grieg Investor	11	-
Total	8 898	12 165
Current liabilities to associated companies	2 018	2 017
G2 Ocean AS	13 699	-
Total	13 699	-
Long-term liabilities	2018	2017
Grieg Star 2017 AS	17 488	29 662
Total	17 488	29 662
<u>10(a)</u>	17 400	29 002

Transactions with related parties			
Company	Type of services	2018	2017
Revenue			
Grieg Star Shipping AS/Grieg Star 2017 AS	Management, rental and IT fee	65	1 190
Grieg Star Bulk AS	Management fee	362	871
	Financial/performance guarantee	151	165
Grieg Star AS	Management, rental and IT fee	2 638	2 710
Grieg Green AS	Rental and IT fee	97	66
	Financial guarantee	0	5
Grieg Shipowning AS	Management fee	29	18
Grieg Shipping II AS	Management fee	1 354	1 343
	Interest income	651	12
Grieg Shipping III AS	Managment fee	13	0
Grieg International II AS	Management fee	558	604
	Interest income	253	3
Fram Marine AS	Advisory, rental	92	51
Grieg International AS	Management, rental and IT fee	82	222
	Advisory	3	16
Grieg Maturitas II AS	Managment fee	33	0
Grieg Shipbrokers KS	Advisory, rental	197	187
Grieg Strat. Services AS	Advisory, rental	41	0
J. Grieg Star KS	Rental		25
Grieg Investor AS	Advisory, rental	266	240
	Advisory	13	21
Other group companies	Service fee	178 7 079	1 052 8 801
Expenses			
Grieg Star 2017 AS	Interest expense	1 221	283
Grieg Star AS	Interest expense	2	24
Grieg Star Bulk AS	Interest expense	6	0
Grieg International AS	Service fee	13	377
Grieg Maturitas II AS	Service fee	217	-
Grieg Group Resources AS	Service and IT fee	284	221

#### GROUP Figures in USD 1 000

	2018	2017
Other short-term receivables		
Joachim Grieg Star KS		316
Grieg Shipbrokers Serv. KS	21	(
Grieg Maturitas II AS	41	0
Grieg International AS/Grieg Kapital AS	9	6
Grig Strat. Serv. AS	3	(
Fram Marine AS	10	2
Grieg Investor AS	25	29
Grieg Group Resources AS	2	20
G2 Ocean Far East AS		622
G2 Ocean AS	3 789	23 526
Total	3 900	24 520
Other short-term liablilities	2018	2017
Grieg Group Resources AS	9	10
Grieg Maturitas II AS	274	(
Grieg Shipbrokers Serv. KS	3	(
Grieg International AS		2
Grieg Investor AS	28	(
Grieg Gaarden AS	0	2
G2 Ocean AS	13 699	10 928
Total	14 013	10 944
Transactions with related parties	2018	2017
Office services from Grieg Group Resources AS to the Group	539	500
Office and parking rental agreement between the Group and Grieg Gaarden AS	709	752
Commission agreement and compensation between the Group and KS Joachim Grieg Star	653	2 23
Grieg Logistics AS	0	40
Note 11 Share capital and shareholder information		

## PARENT COM PANY

The share capital consists of	Number of shares	Nominal value	Book value in USD 1 000
A shares	1 035 835	11,59	12 009
B shares	334 688	11,59	3 880
Total	1 370 523		15 889

The A shares carry full rights. The B shares have no voting rights at general meetings.

Shareholders at 31.12	No. of A shares	No. of B shares	Total	Ownership
Grieg Maturitas II AS	1 035 835	334 688	1 370 523	100,00 %
Total	1 035 835	334 688	1 370 523	100 %

Note 12 Taxes		
PARENT COM PANY		
Figures in USD 1 000		
Tax charge and tax payable in the accounts		
	2018	2017
Temporary differences	2016	2017
Fixed assets	(94)	(68)
Early retirement	(1 477)	(1 897
Pensions	(717)	(813)
Net temporary differences	(2 289)	(2 778)
Tax losses carried forward	(428)	(127)
Basis for deferred tax/(deferred tax assets)	(2 717)	(2 905)
Deferred tax/deferred tax assets	(598)	(668)
Deferred tax/(deferred tax assets) in the balance sheet	(598)	(668)
Basis for taxation, change in deferred tax and tax payable		
Profit before tax	(3 188)	22 951
Permanent differences	3 331	(24 309)
Basis of tax charge for the year	143	(1 358)
Change in temporary differences	(445)	
Tax losses carried forward	301	
Basis for payable taxes in the income statement	-	(1 358)
+/- Group contribution received/given Taxable income (basis for tax payable in the balance sheet)	-	-
Tax expense consists of		
Tax expense consists of		
Tax payable (23% of basis for tax payable in the profit and loss account)	-	-
Tax cost group contribution	-	(326)
Currency effects	(37)	
Change in deferred tax	77	
Change in deferred tax, due to change in tax rate	(7)	29
Tax charge / (tax income)	33	(297)
Reconciliation of the tax expense		
Result before taxes	-3 188	22 951
Calculated tax 23%	-733	5 508
Tax expense	33	(297)
Difference	767	-5 805
The difference consist of:		
23% of permanent differences	766	-5 834
Change in deferred tax due to change in tax rate	-7	29
Change in deferred tax due to change in tax rate	0	C
Other differences	8	0
Sum explained differences	767	-5 805
Tax payable in the balance sheet		
Tax payable (23% of basis for taxes payable in the profit and loss account)	-	-
Under/over provision for tax payable	-	-
Tax payable in the balance sheet	-	-

GROUP		
Figures in USD 1 000		
	2018	2017
Tax expense consists of:		100
Tax payable on taxable income	181	488
Change in deferred tax	(714)	(882)
Deferred tax benefit not shown in the balance sheet	-	-
Group contribution, tax effect	334	235
Adjustment with respect of prior years	- (198)	- (160)
Tax expense (income)	(198)	(160)
Tonnage tax (classified as an operating expense in the income statement):	443	458
Deferred tax:		
Long-term debt		(3 860)
Fixed assets	(140)	19 742
Shares in subsidiaries	(78) -	
Early retirement	(4 487)	(5 707)
Pension	(717)	(1 697)
Other temporary differences	1 897	(600)
Financial instruments and other short-term investments	(3 163)	(139)
Profit/loss account	714	945
Tax loss carry forwards	(45 233)	(43 644)
Basis for deferred tax/(deferred tax assets)	(51 207)	(34 96 1)
Deferred tax/(deferred tax assets)	(11 266)	(7 30 4)
Deferred tax assets not recognised in the balance sheet	7 980	9 411
Deferred tax/(deferred tax assets) recognised in the balance sheet	(3 285)	2 107
Tax payable consists of: Taxable financial income for companies under Chapter 8 of Taxation Act	179	236
Profit before tax subject to ordinary income tax	(18 101)	20 86 2
Permanent differences	17 949	(27 510)
Changes in differences included in the basis for deferred tax/deferred tax assets	1 605	9 229
Group contribution	-	
Changes in deficit and remuneration brought forward	-	-
Basis of tax charge for the year	1 632	2 817
Current tax payable of net income	375	709
Adjustment with respect of prior years	-	
Tonnage tax	443	458
Tax prepaid	-	(547)
Effect of Group contribution	(334)	(235)
Tax payable in the accounts	484	384
Note 13 Payroll expenses, number of employees, remuneration etc.		
PARENT COM PANY Figures in USD 1 000		
	2018	2017
Figures in USD 1 000 Payroll expenses	2018 2 433	2017 3 520
Figures in USD 1 000 Payroll expenses Salary including bonus		
Figures in USD 1 000 Payroll expenses	2 433	
Figures in USD 1 000 Payroll expenses Salary including bonus Employers' national insurance contributions	2 433 57	3 520 443

Remuneration to management	CEO	Board
Salary Pension costs Other remuneration	423 19 3	137

No loans or loan security have been given to the CEO, the members of the board of directors or any related parties. No loans or loan security has been given which individually correspond to more than 5% of the company's equity.

#### GROUP Figures in USD 1 000

Payroll expenses	2018	2017
Salary including bonus	7 749	15 687
Employer's national insurance contributions	728	1 688
Pension costs	886	2 403
Other remuneration	1 217	3 500
Grieg Star 2017 netted in consolidated financial statement	0	-6 714
Total	10 580	16 563
The average number of employees in the year was	42	104

The average number of sailing personnel was

Salary costs related to sailing personnel (employed by Grieg Philippines and other manning companies) totalled USD 30m. The payroll expenses are recognised in the P&L as vessel operating expenses.

Note 14 Pensions	

765

743

#### PARENT COM PANY Figures in NOK 1 000

The company has a defined contribution pension scheme for its employees. Premiums are paid monthly to a life insurance company.

Contribution based pension scheme	2018	2017
Payments to the contribution based pension scheme	200	262

Grieg Star Group AS has also a defined benefit scheme for certain employees with a salary above 12 G. Pension costs and commitments depend principally on length of service, salary at retirement and level of National Insurance benefits. This scheme covers one individual. There is also an early retirement scheme for this individuals, ref note below for the Group.

Defined benefit pension scheme	2018	2017
Current service cost	24	103
Interest cost	66	62
Expected return on plan assets	(82)	(59)
Social security cost	1	15
Administrative expenses	24	27
Actuarial (gains) losses	-3,98	(34)
Net pension expenses	29	114

Assumptions are the same as for the Group, see next page.

#### Specification of pension assets and liabilities:

	Funded	Unfunded	Total
Distribution by scheme at 31.12.18	Committed pensions	A ged 65-67	
Present value of obligations	2 384	247	2 631
Fair value of plan assets	(1 946)	-	(1 946)
Surplus (deficit) of pension plans	438	247	685
Actuarial (gains)/losses	(60)	2	(58)
Social security	62	35	97
Liability in the balance sheet	440	284	724

#### Specification of pension assets and liabilities:

Funded		Unfunded	Total	
Distribution by scheme at 31.12.17	Committed pensions	A ged 65-67		
Present value of obligations	2 548	252	2 799	
Fair value of plan assets	(2 029)	-	(2 029)	
Surplus (deficit) of pension plans	519	252	771	
Actuarial (gains)/losses	(111)	45	(66)	
Social security	73	35	109	
Liability in the balance sheet	482	332	813	

#### GROUP

#### Figures in USD 1 000

Grieg Star Group has both defined benefit and defined contribution pension schemes. The Group has also pension schemes for certain employees with salaries in excess of 12G. This pension gives the right to future defined benefits and the obligations are primarily dependent on years of service, salary at retirement and level of national insurance benefits. The scheme covers one individual.

Grieg Star Shipping AS and Grieg Star Group AS have an early retirement scheme for employees who were in the main pension plan until the decision was made to close it. The early retirement scheme pays 70 % of salary at the time reaching the age of 65 until 67 years. This scheme is not funded but is financed through operations. Pension liabilities in the balance sheet relate entirely to Grieg Star 2017 AS and Grieg Star Group AS. The pension scheme covered 55 people as at 31.12.2018.

All of the pension schemes comply with the Norwegian Accounting Standard for pension costs (NRS 6). When actuarial estimat differences exceed 10 % of the higher of the calculated pension commitment, including Employers' National Insurance contributions and pension fund assets, the excess amount is amortised over the remaining pension earning period.

	2018	2017
Figures in USD 1000		
-	63	103
	340	231
	(445)	(243)
	(11)	13
	129	106
	(4)	215
	72	425
	2018	2017
Figures in USD 1000		
eme (Norway)	200	1 008
	-	200
	200	1 208
	2.72	1 633
	Figures in USD 1000	Figures in USD 1000 63 340 (445) (11) 129 (4) 72 2018 Figures in USD 1000 eme (Norway) 200 -

Economic assumptions:

	2018	2018	2017
	Norway	Canada	Norway
Discount rate	2,60 %	3,60 %	2,40 %
Anticipated rise in salaries	2,75 %		2,50 %
Anticipated return on pension fund assets	4,30 %		4,10 %
Anticipated increase in National Insurance base rate	2,50 %		2,25 %
Anticipated rise in pensions paid	2,50 %		2,25 %

The actuarial assumptions for 2018 are based on assumptions generally applied within the insurance industry relating to demographic factors.

Figures in USD 1000	Canada Funded	Norway Funded	Norway Unfunded	Consolidated
Distribution by scheme at				
31.12.18				Total
Present value of obligations	1 134	12 505	1 1 1 0	14 750
Fair value of plan assets	(170)	(10 343)	-	(10 513)
Surplus (deficit) of pension plans	964	2 162	1 110	4 2 3 6
Actuarial (gains)/losses not recognised	-	(132)	55	(76)
Social security	-	305	181	486
Liability in the balance sheet	964	2 336	1 346	4 648

Figures in USD 1000	Canada Funded	Norway Funded	Norway Unfunded	Consolidated
Distribution by scheme at				
31.12.17				
Present value of obligations	1 338	13 643	942	15 923
Fair value of plan assets	-255	(11 095)	-	(11 350)
Surplus (deficit) of pension plans	1 590	2 548	942	4 573
Actuarial (gains)/losses not recognised	101	(111)	45	35
Social security	0	359	133	492
Liability in the balance sheet	1 184	2 797	1 119	5 100

Asset Allocation in Norway as of 30.09:	2018	2017
Shares	12,8 %	10,9 %
Bonds	43,1 %	40,4 %
Property	9,1 %	10,0 %
Money market	10,2 %	14,0 %
Other	24,8 %	24,7 %

# Note 15 Auditor's fee

PARENT COM PANY Figures in USD 1 000

Auditor'sfee	2018	2017
Statutory audit	21	16
Tax advisory fee (incl. technical assistance)	29	8
Other non-audit services	0	0
Total fee to auditor excl. v.a.t.	50	25

GROUP Figures in USD 1 000

Auditor'sfee

Group auditor	Norway	Abroad	2018	2017
Statutory audit	146		146	178

2018	2017
153	171
2018	2017
401	679
	2018

# Note 17 Financial market risk

#### Group

The Group uses various financial derivatives to manage its financial market risk. This includes forward contracts, interest rate s waps and forward rate agreements.

#### Interest rate risk

The Group's long term debt and bareboat charter contracts are at floating interest rate terms, exposing the company to interest rate risk in both short and long term. The Group's strategy is to hedge parts of its interest rate exposure by utilizing interest rate swap agreements. Gains and losses arising from interest rate swaps are recognised in the same period as the related interest expense.

At 31.12.18 the Group held interest rate swap agreements of USD 220m. Total unrealised MTM value, not recognised in the balance sheet, was USD -1.7m.

#### For eign exchange risk

The company hedges expenditures in currencies other than USD through forward contracts. At 31.12.18 the company had entered into hedging agreements through the use of currency swaps for USD 10.8m. Total unrealised MTM value, not recognised in the balance sheet, at 31.12.18 was USD -0.43m.

#### Freight risk

Forward Freight Agreements (FFA) are from time to time used as a risk management instrument in order to smooth out freight volatility. The FFA contracts are settled as an adjustment of operating income. At 31.12.18, the Group had sold one supramx FFA contract for the calendar year 2020. Total unrealized MTM value, not recognized in the balance sheet, was USD 0,04 mill.

Note 18 Operating lease agreements
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#### GROUP

The Group has the following long-term operating lease agreements related to chartering of vessels:

r	0 0	1 0	U	C C		Operating lease expense recognised in the
				Number of vessels	Duration	year
Bare-boat hire				4	1 - 14 years	USD 12.9 m
Long-term time charter ve	essels			5	0 - 4 years	USD 22.5 m

Note 19 Undrawn overdraft facilities		
GROUP		
	2018	2017
Undrawn overdraft facilities	USD 0 m	USD 10 m

### Note 20 Guarantee

PARENT

The parent company has issued a performance guarantee for three of the TC vessels hired on long term 5 to 7 years by Grieg Star Bulk AS. The remaing lease debt as of 31.12.2018 is USD 63,5m.

## Note 21 Interests in joint ventures

As described in note 6, Grieg Star Group AS and Gearbulk established a joint venture, G2 Ocean, starting 2 May 2017. The interest in joint venture is accounted for using the equity method of accounting.

In USD 1000	2 018	2017
Opening net assets 1 January	8 116	0
Acquisition cost		9 827
Share of profit	700	700
Eliminations		-2 412
Carrying amount at 31 December	8 816	8 1 1 6

Summarised consolidated financial information 2018 joint ventures:

In USD 1000	Share of equity	Equity	Profit/loss
G2 Ocean Holding	35 %	29 118	700



To the General Meeting of Grieg Star Group AS

# Independent auditor's report

# Report on the Audit of the Financial Statements

# **Opinion**

We have audited the financial statements of Grieg Star Group AS, which comprise:

- The financial statements of the parent company Grieg Star Group AS (the Company), which comprise the balance sheet as at 31 December 2018, the income statement and cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and
- The consolidated financial statements of Grieg Star Group AS and its subsidiaries (the Group), which comprise the balance sheet as at 31 December 2018, the income statement and cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion:

- The financial statements are prepared in accordance with the law and regulations.
- The accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2018, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.
- The accompanying consolidated financial statements give a true and fair view of the financial position of the Group as at 31 December 2018, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.

# Basis for Opinion

We conducted our audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company and the Group as required by laws and regulations, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

PricewaterhouseCoopers AS, Sandviksbodene 2A, Postboks 3984 - Sandviken, NO-5835 Bergen T: 02316, org. no.: 987 009 713 VAT, www.pwc.no State authorised public accountants, members of The Norwegian Institute of Public Accountants, and authorised accounting firm



# Other information

Management is responsible for the other information. The other information comprises information in the annual report, except the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of the Board of Directors and the Managing Director for the Financial Statements

The Board of Directors and the Managing Director (Management) are responsible for the preparation in accordance with law and regulations, including fair presentation of the financial statements in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern. The financial statements use the going concern basis of accounting insofar as it is not likely that the enterprise will cease operations.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

For further description of Auditor's Responsibilities for the Audit of the Financial Statements reference is made to <u>https://revisorforeningen.no/revisjonsberetninger</u>



# Report on Other Legal and Regulatory Requirements

Opinion on the Board of Directors' report

Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Board of Directors' report concerning the financial statements, the going concern assumption and the proposed allocation of the result is consistent with the financial statements and complies with the law and regulations.

# **Opinion on Registration and Documentation**

Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the International Standard on Assurance Engagements *(ISAE) 3000, Assurance Engagements Other than Audits or Reviews of Historical Financial Information,* it is our opinion that management has fulfilled its duty to produce a proper and clearly set out registration and documentation of the Company's accounting information in accordance with the law and bookkeeping standards and practices generally accepted in Norway.

Bergen, 14 March 2019 PricewaterhouseCoopers Jon Haugervåg State Authorised Public Accountant